	WJLA		Sche	edule Dates	<b>4897418</b> 07/07/21-07/13 Glenn Youngkir	Overnor P (140590)			ı	Date Entered  Last Modified  Entered By		06/29/21 07/13/21 Alexa Schram		Washington (WJLA By Broadcast Month Jul. 2021	<b>Spots</b> 60	<b>Rate</b> \$72,650.00			
		Wilson Blvd, 6th Floor	Age		Smart Media Gr					`	,500)		CO-OP	•	No		Grand Total:	60	\$72,650.00
(a)		on, VA 22209	Prod	•	POLITICAL CAN	•			•	,			External						
		,	Bran		0703-0713 (158		•	113) (	1100	,			Demo						
WJ	A-TV WASHINGTON, DC			sperson	HOUSE-WASHI		•	/1ι Δ/	CII V	/F1I /	N (386	י וב	Order Ty	pe	Normal				
				s Office	WJLA/GJLA/EJL		/I <b>I</b> , <b>I</b> I	*JL-y	OJLĄ	,	1 (300		Package	Deal					
Sma	rt Media Group-Alexandria			er Name	Berg,Fran								Commiss	ion %	15.00				
	Leslie Ave		•	ne/Fax	/								Commiss	ion	\$10,897.50				
Ste	100		CPE		707713								Net Total	ı	\$61,752.50				
Alex	andria, VA 22301			ount Types	Local/Political C	`andic	late i	Δαen	cv BR	חא			Sales Tax		,,				
				ng Type	Weekly/Irregula		aute /	ngcii	Cy Di	()									
				ments	EST 0703-0713	<b>и</b>													
Line																			
1.0	Line Type / Break Type (Ref #	) Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr Sa	Su	Spots	Rate	Total		Station	Comments	Entered
	Line Type / Break Type (Ref #	) Dates 07/08/21-07/09/21	Sec 2	Length :30 9A- Live		SPW	Мо	Tu			Fr Sa	Su	Spots 2	Rate \$300		0 Washington		Comments	Enterec 6/29/21
2.0					e with Kelly	SPW	Mo	Tu				Su	Spots 2 1		00 \$600.0	0 Washingtoi 0 Washingtoi	n (WJLA)	Comments	
	Normal Line / SPOT	07/08/21-07/09/21	2	:30 9A- Live	e with Kelly	SPW		Tu		1		Su	Spots 2 1 2	\$300	00 \$600.0 00 \$300.0	+	n (WJLA) n (WJLA)	Comments	6/29/21
3.0	Normal Line / SPOT Normal Line / SPOT	07/08/21-07/09/21 07/12/21-07/12/21	2	:30 9A- Live :30 9A- Live :30 10:58:2 :30 11:59:5	e with Kelly e with Kelly			Tu		1	1	Su	Spots 2 1 2 2 3	\$300 \$300	00 \$600.0 00 \$300.0 00 \$900.0	0 Washingto	n (WJLA) n (WJLA) n (WJLA)	Comments	6/29/21 6/29/21
3.0 4.0	Normal Line / SPOT Normal Line / SPOT Normal Line / SPOT	07/08/21-07/09/21 07/12/21-07/12/21 07/08/21-07/09/21	2 2 2	:30 9A- Live :30 9A- Live :30 10:58:2 :30 11:59:5 YOUR S :30 11:59:5	e with Kelly e with Kelly 5A- ABC-The View 6A- News-7News ON		1	Tu		1	1	Su	Spots 2 1 2 3 3 2	\$300 \$300 \$450	00 \$600.0 00 \$300.0 00 \$900.0 00 \$1,200.0	0 Washington	n (WJLA) n (WJLA) n (WJLA) n (WJLA)	Comments	6/29/21 6/29/21 6/29/21
3.0 4.0 5.0	Normal Line / SPOT Normal Line / SPOT Normal Line / SPOT Normal Line / SPOT	07/08/21-07/09/21 07/12/21-07/12/21 07/08/21-07/09/21 07/07/21-07/09/21	2 2 2 2	:30 9A- Live :30 9A- Live :30 10:58:2 :30 11:59:5 YOUR S :30 11:59:5 YOUR S :30 12:57:5	e with Kelly E with Kelly 5A- ABC-The View 6A- News-7News ON IDE at Noon 6A- News-7News ON		1			1	1	Su	Spots 2 1 2 3 2 1 1	\$300 \$300 \$450 \$400	00 \$600.0 00 \$300.0 00 \$900.0 00 \$1,200.0 00 \$800.0	Washington Washington Washington	n (WJLA) n (WJLA) n (WJLA) n (WJLA)	Comments	6/29/21 6/29/21 6/29/21 6/29/21
3.0 4.0 5.0 6.0	Normal Line / SPOT	07/08/21-07/09/21 07/12/21-07/12/21 07/08/21-07/09/21 07/07/21-07/09/21 07/12/21-07/13/21	2 2 2 2 2	:30 9A- Live :30 9A- Live :30 10:58:2 :30 11:59:5 YOUR S :30 11:59:5 YOUR S :30 12:57:5 What You	e with Kelly  5A- ABC-The View  6A- News-7News ON IDE at Noon  6A- News-7News ON IDE at Noon  6P- ABC-GMA3:		1			1 1 1	1	Su	Spots 2 1 2 3 3 2 1 1 3 3	\$300 \$300 \$450 \$400	00 \$600.0 00 \$300.0 00 \$900.0 00 \$1,200.0 00 \$800.0 00 \$300.0	0 Washington 0 Washington 0 Washington 0 Washington	n (WJLA) n (WJLA) n (WJLA) n (WJLA) n (WJLA) n (WJLA)	Comments	6/29/21 6/29/21 6/29/21 6/29/21 6/29/21
3.0 4.0 5.0 6.0	Normal Line / SPOT	07/08/21-07/09/21 07/12/21-07/12/21 07/08/21-07/09/21 07/07/21-07/09/21 07/12/21-07/13/21 07/12/21-07/12/21	2 2 2 2 2 2	:30 9A- Live :30 9A- Live :30 10:58:2 :30 11:59:5 YOUR S :30 11:59:5 YOUR S :30 12:57:5 What You	e with Kelly  5A- ABC-The View  6A- News-7News ON IDE at Noon  6A- News-7News ON IDE at Noon  6A- News-GNA3:  bu Need to Know  6P- ABC-GMA3:		1		1	1 1 1	1 1 1	Su	Spots 2 1 2 3 3 2 1 3 3 2 2	\$300 \$300 \$450 \$400 \$400	00 \$600.0 00 \$300.0 00 \$900.0 00 \$1,200.0 00 \$800.0 00 \$300.0	0 Washington 0 Washington 0 Washington 0 Washington 0 Washington	n (WJLA)	Comments	6/29/21 6/29/21 6/29/21 6/29/21 6/29/21 6/29/21
3.0 4.0 5.0 6.0 7.0	Normal Line / SPOT  Normal Line / SPOT	07/08/21-07/09/21 07/12/21-07/12/21 07/08/21-07/09/21 07/07/21-07/09/21 07/12/21-07/13/21 07/12/21-07/12/21 07/07/21-07/09/21	2 2 2 2 2 2 2	:30 9A- Live :30 9A- Live :30 10:58:2 :30 11:59:5 YOUR S :30 11:59:5 YOUR S :30 12:57:5 What Yo :30 12:57:5 What Yo :30 3:01P- Show :30 5:58:15	e with Kelly  5A- ABC-The View  6A- News-7News ON IDE at Noon  6A- News-7News ON IDE at Noon  6A- News-GMA3: bu Need to Know  6P- ABC-GMA3: bu Need to Know  Med to Know  6P- ABC-GMA3:		1		1	1 1 1 1	1 1 1 1 1 1 1	Su	Spots 2 1 2 3 3 2 1 3 2 2 3 3	\$300 \$300 \$450 \$400 \$400 \$300	00 \$600.0 00 \$300.0 00 \$900.0 00 \$1,200.0 00 \$800.0 00 \$300.0 00 \$500.0	D Washington	n (WJLA)	Comments	6/29/21 6/29/21 6/29/21 6/29/21 6/29/21 6/29/21

**CONFIRMATION CONTRACT** 

Date:

Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

Date:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

Printed At: 03:46 PM on Tuesday, July 13 2021



WJLA 1100 Wilson Blvd. 6th Floor Arlington, VA 22209

WJLA-TV WASHINGTON, DC

Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

## 4897418 Contract #

**Schedule Dates** 07/07/21-07/13/21 Advertiser

Glenn Youngkin for VA Governor-R (140580) Agency Smart Media Group-Alexandria (6613) Product POLITICAL CANDIDATE (ns) (1186)

Brand 0703-0713 (1581782)

Salesperson HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869) Sales Office

Berg,Fran **Buyer Name** Phone/Fax CPE 707713

**Account Types** Local/Political Candidate Agency BRD

WJLA/GJLA/EJLA

Billing Type Weekly/Irregular Comments EST 0703-0713

**Date Entered** 06/29/21 **Last Modified** 

07/13/21 Alexa Schram **Entered By** 

No CO-OP

External # Demo

Order Type Normal

Package Deal

Commission % 15.00 Commission \$10,897.50

**Net Total** \$61,752.50

Sales Tax

Washington (WJLA) By Broadcast Month Spots <u>Rate</u> Jul. 2021 60 \$72,650.00 Grand Total: 60 \$72,650.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr S	a Su	Spot	s Rate	Total	Station	Comments	Entered
11.0	Normal Line / SPOT	07/12/21-07/13/21	2	:30	6:58A- ABC-Good Morning America		2	1						\$800.	\$2,400.00	Washington (WJLA)		6/29/21
12.0	Normal Line / SPOT	07/07/21-07/09/21	2	:30	6:58A- ABC-Good Morning America				1	2	2			5 \$800.	\$4,000.00	Washington (WJLA)		6/29/21
13.0	Normal Line / SPOT	07/10/21-07/10/21	2	:30	9A- ABC-Good Morning America Saturday 2						1			1 \$350.	\$350.00	Washington (WJLA)		6/29/21
14.0	Normal Line / SPOT	07/11/21-07/11/21	2	:30	7:58:40A- ABC-Good Morning America Sunday							1		1 \$400.	9400.00	Washington (WJLA)		6/29/21
15.0	Normal Line / SPOT	07/07/21-07/09/21	2	:30	3:59:27P- News-7News ON YOUR SIDE at 4PM				1	1	1			\$300.	\$900.00	Washington (WJLA)		6/29/21
16.0	Normal Line / SPOT	07/12/21-07/12/21	2	:30	3:59:27P- News-7News ON YOUR SIDE at 4PM		1							1 \$300.	\$300.00	Washington (WJLA)		6/29/21
17.0	Normal Line / SPOT	07/12/21-07/13/21	2	:30	4:59:30P- News-7News ON YOUR SIDE at 5PM		1	1						2 \$450.	\$900.00	Washington (WJLA)		6/29/21
18.0	Normal Line / SPOT	07/07/21-07/09/21	2	:30	4:59:30P- News-7News ON YOUR SIDE at 5PM				1	1	1			3 \$450.	\$1,350.00	Washington (WJLA)		6/29/21
19.0	Normal Line / SPOT	07/07/21-07/09/21	2		5:59:26P- News-7News ON YOUR SIDE at 6PM				1	1	1			3 \$750.	\$2,250.00	Washington (WJLA)		6/29/21

		CONFIRMAT	ION CONTRACT			
Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:		
				1		

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Printed At: 03:46 PM on Tuesday, July 13 2021



WJLA 1100 Wilson Blvd, 6th Floor Arlington, VA 22209

WJLA-TV WASHINGTON, DC

Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

## Contract # 4897418

Schedule Dates 07/07/21-07/13/21
Advertiser Glenn Youngkin for

Advertiser Glenn Youngkin for VA Governor-R (140580)

Agency Smart Media Group-Alexandria (6613)

Product POLITICAL CANDIDATE (ns) (1186)

**Brand** 0703-0713 (1581782)

Sales Office HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)
Sales Office WJLA/GJLA/EJLA

Buyer Name Berg,Fran
Phone/Fax /
CPE 707713

Account Types Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular
Comments EST 0703-0713

 Date Entered
 06/29/21

 Last Modified
 07/13/21

Entered By Alexa Schram
CO-OP No

External #

Order Type Normal

Package Deal

 Commission %
 15.00

 Commission
 \$10,897.50

 Net Total
 \$61,752.50

Comments:

Date:

Sales Tax

Washington (WJLA	<b>(</b> )	
By Broadcast Month	<b>Spots</b>	<u>Rate</u>
Jul. 2021	60	\$72,650.00
Grand Total:	60	\$72,650.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr S	a S	u S	pots	Rate	Total	Station	Comments	Entered
20.0	Normal Line / SPOT	07/12/21-07/13/21	2	:30	5:59:26P- News-7News ON YOUR SIDE at 6PM		1	1						2	\$750.00	\$1,500.00	) Washington (WJLA)		6/29/21
21.0	Normal Line / SPOT	07/10/21-07/10/21	2		6P- News-7News ON YOUR SIDE Weekend at 6PM						1	L		1	\$400.00	\$400.00	) Washington (WJLA)		6/29/21
22.0	Normal Line / SPOT	07/11/21-07/11/21	2	:30	6:30P- News-7News ON YOUR SIDE Weekend at 630PM							1	l	1	\$400.00	\$400.00	) Washington (WJLA)		6/29/21
23.0	Normal Line / Access	07/07/21-07/09/21	2	:30	6:58:46P- Wheel Of Fortune				1	1	1			3	\$1,800.00	\$5,400.00	Washington (WJLA)		6/29/21
24.0	Normal Line / Access	07/07/21-07/09/21	2	:30	7:29:26P- Jeopardy				1	1	2			4	\$2,800.00	\$11,200.00	Washington (WJLA)		6/29/21
25.0	Normal Line / Access	07/12/21-07/13/21	2	:30	7:29:26P- Jeopardy		2	1						3	\$2,800.00	\$8,400.00	Washington (WJLA)		6/29/21
26.0	Normal Line / Prime	07/09/21-07/09/21	2	:30	9P- ABC-20/20 (Friday)						1			1	\$2,000.00	\$2,000.00	Washington (WJLA)		6/29/21
27.0	Normal Line / Prime	07/10/21-07/10/21	2	:30	7:57:56P- Sports-ABC The ESPY Awards						1	L		1	\$7,000.00	\$7,000.00	Washington (WJLA)		6/29/21
28.0	Revised Line / Basketball	07/11/21-07/11/21	2	:30	7:57:56P- Sports-ABC NBA Finals							1	L				Washington (WJLA)	NBA FINALS GAME 1-7	6/29/21
28.1	Normal Line / Basketball	07/11/21-07/11/21	2	:30	7P- Sports-ABC NBA							1	ı	1	\$16,000.00	\$16,000.00	Washington (WJLA)	NBA FINALS GAME 1-7	7/1/21

s intend for the Standard Advertiser	· Terms and Conditions ("Terms") located	at http://chai.net/2n=122/	to be part of their agreement	and the cale of a	dvarticina ic avnr	acely cubiact to eaid Tarme

Accepted-Station:

Date:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

Printed At: 03:46 PM on Tuesday, July 13 2021

CONFIRMATION CONTRACT Accepted-Priore Cyt/Advertages:  Coles:  Accepted-Priore Cyt/Advertages:  Coles:  Coles:										 	 
Accepted-Agency/Advertiser: Date: Accepted-Station: Date: Comments:				CON	FIR	RMATION CONTR	RAC				
	Accepted	d-Agency/Advertiser:	Date:	Accepted-Sta	ation:			Date:	Comments:		

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.